

Purpose: To clearly communicate the general process we use to onboard new clients into our project development process. This process has worked well for 99% of our clients but if we need to break the process to better serve the client, we will absolutely do so.

### **1. KICK-OFF MEETING WITH CLIENT, THE GOAL IS TO UNDERSTAND THE FOLLOWING**

- a. We sign an NDA contract if the client requires
- b. The client explains the project details
- c. Client provides task list if available
- d. A question-answer session can be made
- e. The technical requirements are defined
- f. Resource requirements and how/when to obtain are defined

### **2. GETTING SYSTEM INFORMATION**

- a. If we need to connect to the client's system, the client provides the panel/FTP/project management system's login details
- b. If an existing web project will be maintained, the client provides links and login data that may help us to work with

### **3. MILESTONES**

- a. The milestones and the deadlines are defined together
- b. The number of developers to work on the project is defined

### **4. SETUP AND DEVELOPMENT PROCESS**

- a. We use either our (JIRA) or the client's project management system to define tasks, control the process
- b. We use either our (Bitbucket) or the client's git system for versioning and teamwork

### **5. EVALUATION MEETINGS**

- a. According to the length of the project, we schedule weekly or daily status evaluation meetings

### **6. FINISHING AND DELIVERING THE PROJECT**

- a. We evaluate the task list and if the project is finished, we deliver it to the client's system
- b. We remove access to the client's servers, project management and git system